



## STAFF REPORT

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**DATE:** April 10, 2020  
**FOR:** Board of Directors  
**SUBJECT:** Preliminary Financial Statements dated February 29, 2020

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### **RECOMMENDATION**

Receive and file.

### **DISCUSSION**

Attached for your records are Third preliminary financial statements dated February 29, 2020. Please review and advise if you have any questions. The Treasurer will present these financial results at your upcoming Board meeting on Tuesday, April 21, 2020.

**Prepared By:** Betty Parker, Chief Financial Officer

### **ATTACHMENT(s):**

ATT 1 – Department Head Update  
ATT 2 – Financial Statements  
ATT 3 – Variance Report for Revenues & Expenses

**Third Laguna Hills Mutual**  
**Statement of Revenues & Expenses - Preliminary**  
**2/29/2020**  
(\$ IN THOUSANDS)

	CURRENT MONTH			YEAR TO DATE			PRIOR YEAR ACTUAL	TOTAL BUDGET	
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE			
<b>Revenues:</b>									
<b>Assessments:</b>									
1	Operating	\$1,686	\$1,686	\$3,371	\$3,371		\$3,128	\$20,228	
2	Additions to restricted funds	1,078	1,078	2,156	2,156		2,243	12,935	
3	<b>Total assessments</b>	<b>2,764</b>	<b>2,764</b>	<b>5,527</b>	<b>5,527</b>		<b>5,371</b>	<b>33,163</b>	
<b>Non-assessment revenues:</b>									
4	Fees and charges for services to residents	(103)	49	(151)	(30)	98	(127)	122	588
5	Laundry	18	18		41	37	4	23	220
6	Investment income	40	45	(5)	66	89	(24)	102	536
7	Unrealized gain/(loss) on AFS investments	407		407	407		407		
8	Miscellaneous	40	54	(13)	95	107	(12)	131	643
9	<b>Total non-assessment revenue</b>	<b>403</b>	<b>165</b>	<b>237</b>	<b>580</b>	<b>331</b>	<b>249</b>	<b>378</b>	<b>1,988</b>
10	<b>Total revenue</b>	<b>3,166</b>	<b>2,929</b>	<b>237</b>	<b>6,107</b>	<b>5,858</b>	<b>249</b>	<b>5,750</b>	<b>35,150</b>
<b>Expenses:</b>									
11	Employee compensation and related	956	1,090	134	2,130	2,267	137	2,114	13,940
12	Materials and supplies	107	168	61	194	320	126	191	1,787
13	Utilities and telephone	400	389	(11)	734	797	62	646	5,542
14	Legal fees	36	42	6	75	83	9	58	500
15	Professional fees	4	8	4	4	16	12	9	145
16	Equipment rental	2	2		4	3	(1)	3	20
17	Outside services	574	883	308	809	1,852	1,044	258	11,661
18	Repairs and maintenance	28	32	4	56	63	8	57	380
19	Other Operating Expense	9	16	7	21	34	12	20	199
20	Insurance	177	126	(51)	354	253	(102)	218	1,517
21	Investment expense	3	4	1	3	8	5	12	47
22	Uncollectible Accounts	(11)	10	21	(14)	20	34	96	120
23	(Gain)/loss on sale or trade							7	
24	Depreciation and amortization	11	11		23	23		24	136
25	Net allocation to mutuals	110	124	14	245	263	18	180	1,577
26	<b>Total expenses</b>	<b>2,407</b>	<b>2,905</b>	<b>498</b>	<b>4,638</b>	<b>6,002</b>	<b>1,363</b>	<b>3,892</b>	<b>37,572</b>
27	<b>Excess of revenues over expenses</b>	<b>\$760</b>	<b>\$24</b>	<b>\$735</b>	<b>\$1,469</b>	<b>(\$144)</b>	<b>\$1,612</b>	<b>\$1,858</b>	<b>(\$2,421)</b>

**Third Laguna Hills Mutual  
Operating Statement  
2/29/2020  
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:					
Assessments:					
<b>Operating</b>					
41001000 - Monthly Assessments	\$3,371,424	\$3,371,278	\$146	0.00%	\$20,227,669
<b>Total Operating</b>	<b>3,371,424</b>	<b>3,371,278</b>	<b>146</b>	<b>0.00%</b>	<b>20,227,669</b>
<b>Additions To Restricted Funds</b>					
41002000 - Monthly Assessments - Disaster Fund	188,918	188,918	0	0.00%	1,133,508
41003000 - Monthly Assessments - Unappropriated Expenditures Fund	97,632	97,632	0	0.00%	585,792
41003500 - Monthly Assessments - Replacement Fund	1,781,784	1,781,784	0	0.00%	10,690,704
41004000 - Monthly Assessments - Elevator Replacement Fund	61,020	61,020	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	12,204	12,204	0	0.00%	73,224
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	14,283	14,283	0	0.00%	85,698
<b>Total Additions To Restricted Funds</b>	<b>2,155,841</b>	<b>2,155,841</b>	<b>0</b>	<b>0.00%</b>	<b>12,935,046</b>
<b>Total Assessments</b>	<b>5,527,265</b>	<b>5,527,119</b>	<b>146</b>	<b>0.00%</b>	<b>33,162,715</b>
Non-Assessment Revenues:					
<b>Fees and Charges for Services to Residents</b>					
46501000 - Permit Fee	27,751	23,919	3,832	16.02%	143,514
46501500 - Inspection Fee	12,009	12,753	(744)	(5.83%)	76,520
46502000 - Resident Maintenance Fee	(69,295)	61,100	(130,394)	(213.41%)	368,129
<b>Total Fees and Charges for Services to Residents</b>	<b>(29,535)</b>	<b>97,771</b>	<b>(127,306)</b>	<b>(130.21%)</b>	<b>588,163</b>
<b>Laundry</b>					
46005000 - Coin Op Laundry Machine	40,668	36,667	4,001	10.91%	220,000
<b>Total Laundry</b>	<b>40,668</b>	<b>36,667</b>	<b>4,001</b>	<b>10.91%</b>	<b>220,000</b>
<b>Investment Income</b>					
49001000 - Investment Income - Nondiscretionary	21,608	25,089	(3,480)	(13.87%)	150,532
49002000 - Investment Income - Discretionary	44,227	64,301	(20,073)	(31.22%)	385,805
<b>Investment Interest Income</b>	<b>65,836</b>	<b>89,389</b>	<b>(23,554)</b>	<b>(26.35%)</b>	<b>536,337</b>
<b>Unrealized Gain/(Loss) On AFS Investments</b>					
49008100 - Unrealized Gain/(Loss) On Available For Sale Investments	407,331	0	407,331	0.00%	0
<b>Total Unrealized Gain/(Loss) On AFS Investments</b>	<b>407,331</b>	<b>0</b>	<b>407,331</b>	<b>0.00%</b>	<b>0</b>
<b>Miscellaneous</b>					
46004500 - Resident Violations	4,282	9,499	(5,217)	(54.92%)	56,999
44501510 - Lease Processing Fee - Third	35,540	42,000	(6,460)	(15.38%)	252,000
44502500 - Non-Sale Transfer Fee - Third	400	332	68	20.48%	2,000
44503520 - Resale Processing Fee - Third	23,712	29,166	(5,454)	(18.70%)	175,000
44505500 - Hoa Certification Fee	720	874	(154)	(17.62%)	5,250
44507000 - Golf Cart Electric Fee	11,487	11,333	154	1.36%	68,000
44507200 - Electric Vehicle Plug-In Fee	2,015	1,167	849	72.74%	7,000
44507500 - Cartport/Carport Space Rental Fee	1,120	667	453	67.99%	4,000
47001500 - Late Fee Revenue	11,050	9,500	1,550	16.32%	57,000
47002020 - Collection Administrative Fee - Third	(1,000)	0	(1,000)	0.00%	0
47002500 - Collection Interest Revenue	5,617	1,500	4,117	274.49%	9,000
47501000 - Recycling	298	1,167	(869)	(74.45%)	7,000
49009000 - Miscellaneous Revenue	(1)	0	(1)	0.00%	0
<b>Total Miscellaneous</b>	<b>95,241</b>	<b>107,205</b>	<b>(11,963)</b>	<b>(11.16%)</b>	<b>643,249</b>
<b>Total Non-Assessment Revenue</b>	<b>579,541</b>	<b>331,032</b>	<b>248,510</b>	<b>75.07%</b>	<b>1,987,749</b>
<b>Total Revenue</b>	<b>6,106,806</b>	<b>5,858,151</b>	<b>248,656</b>	<b>4.24%</b>	<b>35,150,463</b>

Expenses:

**Employee Compensation**

51011000 - Salaries & Wages - Regular	427,544	435,052	7,508	1.73%	2,728,278
51021000 - Union Wages - Regular	937,516	972,285	34,769	3.58%	6,014,985
51041000 - Wages - Overtime	8,507	4,092	(4,415)	(107.90%)	24,561
51051000 - Union Wages - Overtime	15,088	9,507	(5,581)	(58.70%)	57,065
51061000 - Holiday & Vacation	250,278	118,823	(131,455)	(110.63%)	738,150
51071000 - Sick	57,052	48,467	(8,584)	(17.71%)	301,087

**Third Laguna Hills Mutual  
Operating Statement  
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	YEAR TO DATE				TOTAL BUDGET
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	
51081000 - Sick - Part Time	0	4	4	100.00%	24
51091000 - Missed Meal Penalty	640	179	(460)	(256.58%)	1,095
51101000 - Temporary Help	2,192	312	(1,880)	(603.01%)	1,876
51981000 - Compensation Accrual	(250,220)	0	250,220	0.00%	0
<b>Total Employee Compensation</b>	<b>1,448,597</b>	<b>1,588,722</b>	<b>140,125</b>	<b>8.82%</b>	<b>9,867,121</b>
<b>Compensation Related</b>					
52411000 - F.I.C.A.	128,222	120,459	(7,763)	(6.44%)	740,744
52421000 - F.U.I.	7,210	5,287	(1,923)	(36.37%)	10,574
52431000 - S.U.I.	49,259	26,887	(22,372)	(83.20%)	53,774
52441000 - Union Medical	292,866	315,741	22,875	7.24%	1,894,443
52451000 - Workers' Compensation Insurance	92,882	85,810	(7,072)	(8.24%)	613,988
52461000 - Non Union Medical & Life Insurance	53,323	50,807	(2,516)	(4.95%)	304,840
52471000 - Union Retirement Plan	77,768	54,215	(23,554)	(43.45%)	335,396
52481000 - Non-Union Retirement Plan	10,441	18,995	8,555	45.04%	119,124
52981000 - Compensation Related Accrual	(30,318)	0	30,318	0.00%	0
<b>Total Compensation Related</b>	<b>681,653</b>	<b>678,201</b>	<b>(3,452)</b>	<b>(0.51%)</b>	<b>4,072,883</b>
<b>Materials and Supplies</b>					
53001000 - Materials & Supplies	78,098	107,320	29,222	27.23%	513,296
53003000 - Materials Direct	115,908	212,292	96,384	45.40%	1,274,117
53004000 - Freight	8	0	(8)	0.00%	0
<b>Total Materials and Supplies</b>	<b>194,015</b>	<b>319,612</b>	<b>125,598</b>	<b>39.30%</b>	<b>1,787,413</b>
<b>Utilities and Telephone</b>					
53301000 - Electricity	57,804	84,500	26,696	31.59%	390,500
53301500 - Sewer	288,147	283,400	(4,747)	(1.67%)	1,715,400
53302000 - Water	296,273	335,650	39,377	11.73%	2,876,390
53302500 - Trash	92,266	93,309	1,042	1.12%	559,854
<b>Total Utilities and Telephone</b>	<b>734,490</b>	<b>796,859</b>	<b>62,369</b>	<b>7.83%</b>	<b>5,542,144</b>
<b>Legal Fees</b>					
53401500 - Legal Fees	74,611	83,331	8,720	10.46%	499,985
<b>Total Legal Fees</b>	<b>74,611</b>	<b>83,331</b>	<b>8,720</b>	<b>10.46%</b>	<b>499,985</b>
<b>Professional Fees</b>					
53402020 - Audit & Tax Preparation Fees - Third	4,000	0	(4,000)	0.00%	44,500
53403500 - Consulting Fees	0	1,377	1,377	100.00%	11,824
53403520 - Consulting Fees - Third	0	14,736	14,736	100.00%	88,436
<b>Total Professional Fees</b>	<b>4,000</b>	<b>16,113</b>	<b>12,113</b>	<b>75.18%</b>	<b>144,760</b>
<b>Equipment Rental</b>					
53501500 - Equipment Rental/Lease Fees	4,048	3,043	(1,006)	(33.04%)	19,963
<b>Total Equipment Rental</b>	<b>4,048</b>	<b>3,043</b>	<b>(1,006)</b>	<b>(33.04%)</b>	<b>19,963</b>
<b>Outside Services</b>					
53601000 - Bank Fees	6,405	4,196	(2,209)	(52.64%)	25,179
53601500 - Credit Card Transaction Fees	1,707	0	(1,707)	0.00%	0
53604500 - Marketing Expense	1,120	0	(1,120)	0.00%	0
54603500 - Outside Services Cost Collection	793,949	1,836,921	1,042,972	56.78%	11,541,973
53704000 - Outside Services	5,473	11,163	5,691	50.98%	93,428
<b>Total Outside Services</b>	<b>808,654</b>	<b>1,852,280</b>	<b>1,043,626</b>	<b>56.34%</b>	<b>11,660,580</b>
<b>Repairs and Maintenance</b>					
53701000 - Equipment Repair & Maint	269	2,689	2,420	90.01%	16,157
53703000 - Elevator /Lift Maintenance	55,410	60,682	5,272	8.69%	364,090
<b>Total Repairs and Maintenance</b>	<b>55,679</b>	<b>63,370</b>	<b>7,692</b>	<b>12.14%</b>	<b>380,247</b>
<b>Other Operating Expense</b>					
53801000 - Mileage & Meal Allowance	435	2,473	2,039	82.42%	14,959
53801500 - Travel & Lodging	246	474	228	48.12%	2,934
53802000 - Uniforms	11,140	15,589	4,449	28.54%	93,574
53802500 - Dues & Memberships	76	321	244	76.15%	2,053
53803000 - Subscriptions & Books	198	339	140	41.43%	2,042
53803500 - Training & Education	3,291	3,466	175	5.04%	18,731
53804000 - Staff Support	104	185	80	43.53%	1,107
53901500 - Volunteer Support	0	209	209	100.00%	1,253
53903000 - Safety	0	92	92	100.00%	556

**Third Laguna Hills Mutual  
Operating Statement  
2/29/2020  
THIRD LAGUNA HILLS MUTUAL**

	YEAR TO DATE				TOTAL BUDGET
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	
54001000 - Board Relations	9	0	(9)	0.00%	0
54001020 - Board Relations - Third	1,280	1,250	(30)	(2.38%)	7,500
54002000 - Postage	4,619	8,964	4,345	48.47%	53,788
54002500 - Filing Fees / Permits	0	235	235	100.00%	956
<b>Total Other Operating Expense</b>	<b>21,399</b>	<b>33,596</b>	<b>12,197</b>	<b>36.30%</b>	<b>199,454</b>
<b>Insurance</b>					
54401000 - Hazard & Liability Insurance	95,208	73,311	(21,897)	(29.87%)	439,870
54401500 - D&O Liability	10,428	8,077	(2,351)	(29.10%)	48,466
54402000 - Property Insurance	248,485	170,269	(78,217)	(45.94%)	1,021,615
54403000 - General Liability Insurance	255	1,179	923	78.33%	7,072
<b>Total Insurance</b>	<b>354,377</b>	<b>252,836</b>	<b>(101,541)</b>	<b>(40.16%)</b>	<b>1,517,022</b>
<b>Investment Expense</b>					
54201000 - Investment Expense	2,700	7,831	5,131	65.52%	46,981
<b>Total Investment Expense</b>	<b>2,700</b>	<b>7,831</b>	<b>5,131</b>	<b>65.52%</b>	<b>46,981</b>
<b>Uncollectible Accounts</b>					
54602000 - Bad Debt Expense	(14,177)	20,017	34,193	170.82%	120,100
<b>Total Uncollectible Accounts</b>	<b>(14,177)</b>	<b>20,017</b>	<b>34,193</b>	<b>170.82%</b>	<b>120,100</b>
<b>Depreciation and Amortization</b>					
55001000 - Depreciation And Amortization	22,704	22,704	0	0.00%	136,224
<b>Total Depreciation and Amortization</b>	<b>22,704</b>	<b>22,704</b>	<b>0</b>	<b>0.00%</b>	<b>136,224</b>
<b>Net Allocation to Mutuals</b>					
54602500 - Allocated Expenses	245,475	263,161	17,687	6.72%	1,576,803
<b>Total Net Allocation to Mutuals</b>	<b>245,475</b>	<b>263,161</b>	<b>17,687</b>	<b>6.72%</b>	<b>1,576,803</b>
<b>Total Expenses</b>	<b>4,638,224</b>	<b>6,001,676</b>	<b>1,363,452</b>	<b>22.72%</b>	<b>37,571,680</b>
<b>Excess of Revenues Over Expenses</b>	<b>\$1,468,583</b>	<b>(\$143,526)</b>	<b>\$1,612,108</b>	<b>1123.22%</b>	<b>(\$2,421,217)</b>

**Third Laguna Hills Mutual  
Balance Sheet - Preliminary  
2/29/2020**

		<u>Current Month End</u>	<u>Prior Year December 31</u>
<b>Assets</b>			
1	Cash and cash equivalents	\$3,080,543	\$692,297
2	Non-discretionary investments	3,912,668	13,852,772
3	Discretionary investments	24,739,408	16,697,880
4	Receivable/(Payable) from mutuals	557,599	743,861
5	Accounts receivable and interest receivable	667,479	531,353
6	Prepaid expenses and deposits	683,684	807,109
7	Property and equipment	141,239	141,239
8	Accumulated depreciation property and equipment	(141,239)	(141,239)
9	Beneficial interest in GRF of Laguna Hills Trust	5,301,809	5,324,513
10	Non-controlling interest in GRF	37,764,049	37,764,049
<b>11</b>	<b>Total Assets</b>	<u><b>\$76,707,239</b></u>	<u><b>\$76,413,835</b></u>
<b>Liabilities and Fund Balances</b>			
Liabilities:			
12	Accounts payable and accrued expenses	\$1,148,601	\$2,396,340
13	Accrued compensation and related costs	629,534	629,534
14	Deferred income	820,997	748,436
15	Total liabilities	<u>\$2,599,132</u>	<u>\$3,774,310</u>
Fund balances:			
16	Fund balance prior years	72,639,525	72,327,726
17	Change in fund balance - current year	1,468,583	311,798
18	Total fund balances	<u>74,108,107</u>	<u>72,639,525</u>
<b>19</b>	<b>Total Liabilities and Fund Balances</b>	<u><b>\$76,707,239</b></u>	<u><b>\$76,413,835</b></u>

**Third Laguna Hills Mutual  
Fund Balance Sheet - Preliminary  
2/29/2020**

	<u>Operating Fund</u>	<u>Unappropriated Expenditures Fund</u>	<u>Disaster Fund</u>	<u>Replacement Fund</u>	<u>Elevator Replacement Fund</u>	<u>Laundry Replacement Fund</u>	<u>Garden Villa Rec Room Fund</u>	<u>Total</u>	
<b>Assets</b>									
1	Cash and cash equivalents	\$3,080,543						\$3,080,543	
2	Non-discretionary investments	3,912,668						3,912,668	
3	Discretionary investments	24,739,408						24,739,408	
4	Receivable/(Payable) from mutuals	557,599						557,599	
5	Receivable/(Payable) from operating fund	(29,841,132)	3,731,324	9,192,845	14,504,653	1,902,596	423,624	86,090	
6	Accounts receivable and interest receivable	667,479						667,479	
7	Prepaid expenses and deposits	683,684						683,684	
8	Property and equipment	141,239						141,239	
9	Accumulated depreciation property and equipment	(141,239)						(141,239)	
10	Beneficial interest in GRF of Laguna Hills Trust	5,301,809						5,301,809	
11	Non-controlling interest in GRF	37,764,049						37,764,049	
<b>12</b>	<b>Total Assets</b>	<b><u>\$46,866,106</u></b>	<b><u>\$3,731,324</u></b>	<b><u>\$9,192,845</u></b>	<b><u>\$14,504,653</u></b>	<b><u>\$1,902,596</u></b>	<b><u>\$423,624</u></b>	<b><u>\$86,090</u></b>	<b><u>\$76,707,239</u></b>
<b>Liabilities and Fund Balances</b>									
Liabilities:									
13	Accounts payable and accrued expenses	\$909,785		\$104,897	\$133,876		\$43	\$1,148,601	
14	Accrued compensation and related costs	629,534						629,534	
15	Deferred income	820,997						820,997	
16	Total liabilities	<u>\$2,360,316</u>		<u>\$104,897</u>	<u>\$133,876</u>		<u>\$43</u>	<u>\$2,599,132</u>	
Fund balances:									
17	Fund balance prior years	43,842,740	3,625,772	9,064,862	13,779,220	1,837,556	416,421	72,953	72,639,525
18	Change in fund balance - current year	663,050	105,551	23,086	591,557	65,041	7,203	13,094	1,468,583
19	Total fund balances	<u>44,505,790</u>	<u>3,731,324</u>	<u>9,087,948</u>	<u>14,370,777</u>	<u>1,902,596</u>	<u>423,624</u>	<u>86,047</u>	<u>74,108,107</u>
<b>20</b>	<b>Total Liabilities and Fund Balances</b>	<b><u>\$46,866,106</u></b>	<b><u>\$3,731,324</u></b>	<b><u>\$9,192,845</u></b>	<b><u>\$14,504,653</u></b>	<b><u>\$1,902,596</u></b>	<b><u>\$423,624</u></b>	<b><u>\$86,090</u></b>	<b><u>\$76,707,239</u></b>

**Third Laguna Hills Mutual  
Changes in Fund Balances - Preliminary  
2/29/2020**

	Operating Fund	Unappropriated Expenditures Fund	Disaster Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Total	
Revenues:									
Assessments:									
1	Operating	\$3,371,424						\$3,371,424	
2	Additions to restricted funds		97,632	188,918	1,781,784	61,020	12,204	14,283	2,155,841
3	Total assessments	<u>3,371,424</u>	<u>97,632</u>	<u>188,918</u>	<u>1,781,784</u>	<u>61,020</u>	<u>12,204</u>	<u>14,283</u>	<u>5,527,265</u>
Non-assessment revenues:									
4	Fees and charges for services to residents	(29,535)						(29,535)	
5	Laundry	40,668						40,668	
6	Interest income		8,257	20,506	31,763	4,193	943	173	65,836
7	Unrealized gain/(loss) on AFS investments	407,331							407,331
8	Miscellaneous	95,241							95,241
9	Total non-assessment revenue	<u>513,705</u>	<u>8,257</u>	<u>20,506</u>	<u>31,763</u>	<u>4,193</u>	<u>943</u>	<u>173</u>	<u>579,541</u>
10	Total revenue	<u>3,885,130</u>	<u>105,889</u>	<u>209,424</u>	<u>1,813,547</u>	<u>65,213</u>	<u>13,147</u>	<u>14,456</u>	<u>6,106,806</u>
Expenses:									
11	Employee compensation and related	1,589,090		1,226	538,003		854	1,077	2,130,250
12	Materials and supplies	123,496		41	65,355	4,957	166		194,015
13	Utilities and telephone	733,383		7	1,097		2		734,490
14	Legal fees	74,611							74,611
15	Professional fees	4,000							4,000
16	Equipment rental	715		4	3,329		1		4,048
17	Outside services	38,977		184,161	585,474		43		808,654
18	Repairs and maintenance	55,582			96				55,679
19	Other Operating Expense	17,338		8	4,035		10	7	21,399
20	Insurance	354,377							354,377
21	Investment expense		338	836	1,308	172	39	7	2,700
22	Uncollectible Accounts	(14,177)							(14,177)
23	Depreciation and amortization	22,704							22,704
24	Net allocations to mutuals	221,984		56	23,293		84	58	245,475
25	Total expenses	<u>3,222,080</u>	<u>338</u>	<u>186,338</u>	<u>1,221,990</u>	<u>172</u>	<u>5,944</u>	<u>1,362</u>	<u>4,638,224</u>
26	Excess of revenues over expenses	<u>\$663,050</u>	<u>\$105,551</u>	<u>\$23,086</u>	<u>\$591,557</u>	<u>\$65,041</u>	<u>\$7,203</u>	<u>\$13,094</u>	<u>\$1,468,583</u>
27	Excluding unrealized gain/(loss) and depreciation	<u>\$278,423</u>	<u>\$105,551</u>	<u>\$23,086</u>	<u>\$591,557</u>	<u>\$65,041</u>	<u>\$7,203</u>	<u>\$13,094</u>	<u>\$1,083,955</u>

**THIRD LAGUNA HILLS MUTUAL  
NON-DISCRETIONARY ACCOUNT HELD BY BANK OF AMERICA  
SCHEDULE OF INVESTMENTS  
2/29/20**

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *	2/29/2020				
									TOTAL DISC/(PREM)	AMORTIZED BALANCE	BOOK VALUE	MARKET VALUE	UNREALIZED GAIN/(LOSS)
912796SM2	U.S. TREASURY BILL	0.00%	05-01-19	04-23-20	4,000,000.00	2.39%	3,912,667.89		\$87,332.11	65,499.07	3,978,166.96	\$3,986,428.00	\$8,261.04
<b>TOTAL FOR NON-DISCRETIONARY INVESTMENTS</b>					<b>\$ 4,000,000.00</b>		<b>\$ 3,912,667.89</b>	<b>2.03%</b>	<b>\$87,332.11</b>	<b>\$65,499.07</b>	<b>\$3,978,166.96</b>	<b>\$3,986,428.00</b>	<b>\$8,261.04</b>

\*Yield is based on all investments held during the year

**THIRD LAGUNA HILLS MUTUAL  
DISCRETIONARY ACCOUNT - SAGEVIEW/FIDELITY  
SCHEDULE OF INVESTMENTS  
2/29/20**

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *	2/29/2020				
									TOTAL DISC/(PREM)	AMORTIZED BALANCE	BOOK VALUE	MARKET VALUE	UNREALIZED GAIN/(LOSS)
	FIDELITY GOVT CASH RESERVES				\$ 34,473.63		\$ 34,473.63				34,473.63	\$34,473.63	\$0.00
92206C870	VCIT Vanguard Corp Bond Index	0.00%	12/17/2019 & 2/25/20	-	3,563,874.00	0.00%	3,563,874.00		-	-	3,563,874.00	\$3,641,543.84	\$77,669.84
31635V216	FUMBX Fidelity Treas Bond Index	0.00%	12/13/2019 & 2/25/20	-	7,430,764.68	0.00%	7,430,764.68		-	-	7,430,764.68	\$7,548,840.81	\$118,076.13
31635V257	FUAMX Fidelity Treas Bond Index	0.00%	12/13/2019 & 2/25/20	-	2,935,441.07	0.00%	2,935,441.07		-	-	2,935,441.07	\$3,053,720.55	\$118,279.48
922031851	VFIRX Vanguard Treas Admiral	0.00%	12/13/2019 & 2/25/20	-	1,238,508.40	0.00%	1,238,508.40		-	-	1,238,508.40	\$1,253,673.02	\$15,164.62
92206C607	VSCSX Vanguard Corp Bond Index	0.00%	12/13/2019 & 2/25/20	-	3,589,370.63	0.00%	3,589,370.63		-	-	3,589,370.63	\$3,622,124.75	\$32,754.12
92206C755	VMBSX Vanguard Sec Index Admiral	0.00%	12/13/2019 & 2/25/20	-	5,946,975.14	0.00%	5,946,975.14		-	-	5,946,975.14	\$6,005,902.35	\$58,927.21
<b>TOTAL FOR DISCRETIONARY INVESTMENTS</b>					<b>24,739,407.55</b>		<b>24,739,407.55</b>	<b>1.28%</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$24,739,407.55</b>	<b>\$25,160,278.95</b>	<b>\$420,871.40</b>

**TOTAL INVESTMENTS**

**\$ 28,739,407.55**

**\$ 28,652,075.44**

**1.46%**

\*Yield is based on all investments held during the year

**THIRD LAGUNA HILLS MUTUAL  
Provision For Doubtful Accounts  
As of February 29, 2020**

Month	Delinquent Assessments <sup>(1)</sup>	Assessments Write-Offs <sup>(2)</sup>	Bad Debt Small Claims <sup>(3)</sup>	Delinquent Fines, Fees, and Chargeable Services <sup>(4)</sup>	Chargeable Services Write-Offs <sup>(5)</sup>	Change in Provision <sup>(6)</sup>	Total Delinquent Units <sup>(7)</sup>
December-19	100,999			512,865			12
January-20	104,299	-	-	506,468		(3,097)	11
February-20	107,143		(2,610)	495,154	-	(11,080)	11
March-20			-		-	-	
April-20			-		-	-	
May-20			-		-	-	
June-20			-		-	-	
July-20			-		-	-	
August-20			-		-	-	
September-20			-		-	-	
October-20			-		-	-	
November-20			-		-	-	
December-20		-	-		-	-	
<b>YTD TOTAL</b>						<b>(14,177)</b>	

(1) Delinquent Assessments: Represents the balance from the monthly Delinquency Report presented in the Closed Session of the Finance Committee and accounted for as a specific allowance against Accounts Receivable balance.

(2) Assessments Write-Offs: Represents write-off activities approved by the Third Board.

(3) Bad Debt Small Claims: Represents the change in the Small Claims Receivable account balance.

(4) Delinquent Fines, Fees and Chargeable Services: Balances represents a combination of a general allowance percentage and a specific allowance amount recorded for the purpose of reducing the Account Receivable balance to the amount the company anticipates to be collectible.

(5) Chargeable Services Write-Offs: Represents Chargeable Service write-off activities approved by the Third Board.

(6) Change in Provision: Calculated as the difference between the current and prior month Delinquent Assessments and Delinquent Fine, Fees and Chargeable Services balances plus current month activities from Assessment Write-Offs, Bad Debt Small Claims, and Chargeable Services Write-Offs.

(7) Total Delinquent Units: Units reported on the monthly Delinquency Reports - Assessments

**Third Laguna Hills Mutual  
Supplemental Appropriation Schedule  
Period Ending: 02/29/2020**

Fund / Item	Resolution	BUDGET	EXPENDITURES I-T-D*			Remaining Encumbrance
		Total Appropriations	2020	Prior Years	Total	
<b>Replacement Fund</b>						
Ridge Route Perimeter Wall Improvements	03-18-84	\$330,000	\$0	\$253,937	\$253,937	\$76,063
Cul-De-Sac Sign Replacement	03-19-73	\$23,000	\$0	\$20,304	\$20,304	\$2,696
	<b>Totals</b>	<b>\$353,000</b>	<b>\$0</b>	<b>\$274,241</b>	<b>\$274,241</b>	<b>\$78,759</b>
<b>Disaster Fund</b>						
Slope Repairs Monte Hermosa	03-19-59	\$42,216	\$0	\$38,378	38,378	\$3,839
	<b>Totals</b>	<b>\$42,216</b>	<b>\$0</b>	<b>\$38,378</b>	<b>\$38,378</b>	<b>\$3,839</b>

\*Incurred To Date

**THIRD LAGUNA HILLS MUTUAL  
FUND EXPENDITURES REPORT  
AS OF FEBRUARY 29, 2020**

DESCRIPTION	CURRENT MONTH		YEAR-TO-DATE		TOTAL BUDGET *	%	VARIANCE		
	ACTUAL	BUDGET	ACTUAL	BUDGET			\$	%	
<b>REPLACEMENT FUND - MAINTENANCE &amp; CONSTRUCTION</b>									
ALARM SYSTEMS	\$0	\$0	\$0	\$0	\$0	0%	\$0	0%	
BUILDING NUMBERS	0	2,500	0	5,000	30,000	0%	5,000	100%	
BUILDING STRUCTURES	164,596	230,468	226,315	463,453	2,787,028	8%	237,138	51%	
ELECTRICAL SYSTEMS	0	4,957	0	9,914	59,495	0%	9,914	100%	
ENERGY PROJECTS	0	833	0	1,666	10,000	0%	1,666	100%	
EXTERIOR LIGHTING	0	6,249	0	74,165	815,000	0%	74,165	100%	
FENCING	2,553	4,367	7,427	9,004	54,703	14%	1,577	18%	
GARDEN VILLA LOBBY	4,793	9,375	4,793	18,750	112,500	4%	13,958	74%	
GARDEN VILLA MAILROOM	0	2,746	0	5,597	33,867	0%	5,597	100%	
GARDEN VILLA RECESSED AREA	109	5,416	109	10,832	65,000	0%	10,723	99%	
GV REC ROOM WATER HEATER/HEAT PUMP	0	798	0	1,603	9,644	0%	1,603	100%	
GUTTER REPLACEMENTS	4,876	8,004	10,820	16,271	98,289	11%	5,451	34%	
MAILBOXES	0	4,096	0	8,292	50,000	0%	8,292	100%	
PAINT PROGRAM - EXTERIOR	159,640	163,884	339,373	338,406	2,055,556	17%	(967)	(0%)	
PRIOR TO PAINT	73,275	117,170	181,778	241,914	1,470,323	12%	60,136	25%	
PAVING	0	64,591	0	129,182	775,112	0%	129,182	100%	
ROOF REPLACEMENTS	157,835	117,991	171,548	235,982	1,415,904	12%	64,434	27%	
SUPPLEMENTAL APPROPRIATIONS	0	0	0	0	0	0%	0	0%	
WALL REPLACEMENTS	0	13,750	0	27,500	165,000	0%	27,500	100%	
WASTE LINE REMEDIATION	34,155	83,333	34,155	166,666	1,000,000	3%	132,511	80%	
WATER LINES - COPPER PIPE REMEDIATION	50,764	41,666	50,764	83,332	500,000	10%	32,568	39%	
<b>TOTAL</b>	<b>\$652,595</b>	<b>\$882,194</b>	<b>\$1,027,081</b>	<b>\$1,847,529</b>	<b>\$11,507,422</b>	<b>9%</b>	<b>\$820,448</b>	<b>44%</b>	
* Exterior Lighting includes \$740,000 carried over from the 2019 plan.									
<b>REPLACEMENT FUND - GENERAL SERVICES</b>									
PRIOR TO PAINT	0	904	1,842	1,875	11,405	16%	33	2%	
PAVING	5,155	6,052	13,664	12,522	76,146	18%	(1,142)	(9%)	
EXTERIOR WALLS	0	4,095	0	8,190	49,147	0%	8,190	100%	
<b>TOTAL</b>	<b>\$5,155</b>	<b>\$11,051</b>	<b>\$15,506</b>	<b>\$22,586</b>	<b>\$136,698</b>	<b>11%</b>	<b>\$7,081</b>	<b>31%</b>	
<b>REPLACEMENT FUND - LANDSCAPE SERVICES</b>									
LANDSCAPE MODIFICATION	41,181	49,792	118,377	124,779	899,129	19%	6,402	5%	
TREE MAINTENANCE	25,074	67,961	59,717	140,528	853,812	7%	80,811	58%	
<b>TOTAL</b>	<b>\$66,255</b>	<b>\$117,753</b>	<b>\$178,094</b>	<b>\$265,307</b>	<b>\$1,752,942</b>	<b>10%</b>	<b>\$87,213</b>	<b>33%</b>	
* Landscape Modification includes \$300,000 carried over from the 2019 plan.									
<b>ELEVATOR REPLACEMENT FUND</b>									
ELEVATOR REPLACEMENT	\$0	\$21,250	\$0	\$42,500	\$255,000	0%	\$42,500	100%	
<b>TOTAL</b>	<b>\$0</b>	<b>\$21,250</b>	<b>\$0</b>	<b>\$42,500</b>	<b>\$255,000</b>	<b>0%</b>	<b>\$42,500</b>	<b>100%</b>	
<b>LAUNDRY REPLACEMENT FUND</b>									
LAUNDRY APPLIANCES	\$1,741	\$4,818	\$5,906	\$9,714	\$58,508	10%	\$3,808	39%	
LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	0	4,923	0	9,944	59,912	0%	9,944	100%	
SUPPLEMENTAL APPROPRIATIONS	0	0	0	0	0	0%	0	0%	
<b>TOTAL</b>	<b>\$1,741</b>	<b>\$9,741</b>	<b>\$5,906</b>	<b>\$19,659</b>	<b>\$118,420</b>	<b>5%</b>	<b>\$13,753</b>	<b>70%</b>	

**THIRD LAGUNA HILLS MUTUAL  
FUND EXPENDITURES REPORT  
AS OF FEBRUARY 29, 2020**

DESCRIPTION	CURRENT MONTH		YEAR-TO-DATE		TOTAL BUDGET *	% EXPENDED	VARIANCE	
	ACTUAL	BUDGET	ACTUAL	BUDGET			\$	%
<b>GARDEN VILLA RECREATION ROOM FUND</b>								
GARDEN VILLA RECREATION ROOMS	\$316	\$5,803	\$1,354	\$11,755	\$70,982	2%	\$10,401	88%
<b>TOTAL GARDEN VILLA REC ROOMS FUND</b>	<b>\$316</b>	<b>\$5,803</b>	<b>\$1,354</b>	<b>\$11,755</b>	<b>\$70,982</b>	<b>2%</b>	<b>\$10,401</b>	<b>88%</b>
<b>OPERATING FUND - MAINTENANCE &amp; CONSTRUCTION</b>								
APPLIANCE REPAIRS	\$7,134	\$6,930	\$21,150	\$14,332	\$87,257	24%	(\$6,819)	(48%)
CARPENTRY SERVICE	48,281	33,631	93,668	69,482	422,426	22%	(24,186)	(35%)
ELECTRICAL SERVICE	7,163	10,581	18,796	21,968	133,883	14%	3,172	14%
FIRE PROTECTION	387	10,935	790	21,870	131,252	1%	21,080	96%
MISC REPAIRS BY OUTSIDE SERVICE	1,732	4,889	3,926	9,777	58,664	7%	5,851	60%
PEST CONTROL	6,124	30,355	8,199	60,710	364,272	2%	52,511	86%
PLUMBING SERVICE	59,067	54,606	133,914	112,449	682,989	20%	(21,464)	(19%)
SOLAR MAINTENANCE	0	2,083	0	4,166	25,000	0%	4,166	100%
<b>TOTAL</b>	<b>\$129,889</b>	<b>\$154,009</b>	<b>\$280,443</b>	<b>\$314,755</b>	<b>\$1,905,743</b>	<b>15%</b>	<b>\$34,312</b>	<b>11%</b>
<b>OPERATING FUND - GENERAL SERVICES</b>								
CONCRETE REPAIR/REPLACEMENT	29,869	29,394	60,859	60,610	368,011	17%	(249)	(0%)
JANITORIAL SERVICE	82,078	74,950	164,302	155,390	943,316	17%	(8,912)	(6%)
GUTTER CLEANING	672	14,739	2,123	29,708	178,802	1%	27,585	93%
TRAFFIC CONTROL	182	1,534	2,631	3,181	19,357	14%	550	17%
WELDING	3,462	8,790	13,027	18,207	110,744	12%	5,180	28%
<b>TOTAL</b>	<b>\$116,263</b>	<b>\$129,408</b>	<b>\$242,943</b>	<b>\$267,097</b>	<b>\$1,620,230</b>	<b>15%</b>	<b>\$24,154</b>	<b>9%</b>
<b>DISASTER FUND - MAINTENANCE &amp; CONSTRUCTION</b>								
MOISTURE INTRUSION - RAIN LEAKS	\$48,043	\$39,585	77,845	\$79,170	\$475,025	16%	1,325	2%
MOISTURE INTRUSION - PLUMBING LEAKS	36,138	54,166	79,430	108,332	650,000	12%	28,902	27%
MOISTURE INTRUSION - PLUMBING STOPPAGES	13,463	8,333	16,434	16,666	100,000	16%	232	1%
MOISTURE INTRUSION - MISCELLANEOUS	785	7,757	785	15,514	93,095	1%	14,729	95%
DAMAGE RESTORATION SERVICES	4,395	30,566	11,009	61,486	369,812	3%	50,477	82%
SUPPLEMENTAL APPROPRIATIONS	0	0	0	0	0	0%	0	0%
<b>TOTAL DISASTER FUND</b>	<b>\$102,823</b>	<b>\$140,407</b>	<b>\$185,502</b>	<b>\$281,168</b>	<b>\$1,687,932</b>	<b>11%</b>	<b>\$95,666</b>	<b>34%</b>
<b>DISASTER FUND - LANDSCAPE SERVICES</b>								
RISK FIRE MANAGEMENT	\$0	\$15,000	\$0	\$30,000	\$180,000	0%	\$30,000	100%
<b>TOTAL UNAPPROPRIATED EXPENDITURES FUND</b>	<b>\$0</b>	<b>\$15,000</b>	<b>\$0</b>	<b>\$30,000</b>	<b>\$180,000</b>	<b>0%</b>	<b>\$30,000</b>	<b>100%</b>
<b>UNAPPROPRIATED EXPENDITURES FUND</b>								
SUPPLEMENTAL APPROPRIATIONS	\$0	\$0	\$0	\$0	\$0	0%	\$0	0%
<b>TOTAL UNAPPROPRIATED EXPENDITURES FUND</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>

**THIRD LAGUNA HILLS MUTUAL  
MAINTENANCE PROGRAMS EXPENDITURES REPORT  
AS OF FEBRUARY 29, 2020**

YTD ACTUAL

DESCRIPTION	TOTAL			OUTSIDE
	EXPENDITURES	LABOR	MATERIALS	SERVICES

**RESERVE FUNDS - MAINTENANCE & CONSTRUCTION**

ALARM SYSTEM	\$0	\$0	\$0	\$0
BUILDING NUMBERS	0	0	0	0
BUILDING STRUCTURES	226,315	20,166	1,310	204,839
ELECTRICAL SYSTEMS	0	0	0	0
ENERGY PROJECTS	0	0	0	0
EXTERIOR LIGHTING	0	0	0	0
FENCING	7,427	6,121	1,306	0
GARDEN VILLA LOBBY	4,793	0	0	4,793
GARDEN VILLA MAILROOM	0	0	0	0
GARDEN VILLA RECESSED AREA	109	109	0	0
GV REC ROOM WATER HEATER/HEAT PUMP	0	0	0	0
GUTTER REPLACEMENTS	10,820	9,104	1,715	0
MAILBOXES	0	0	0	0
PAINT PROGRAM - EXTERIOR	339,373	308,012	31,360	0
PRIOR TO PAINT	181,778	168,882	12,896	0
PAVING	0	0	0	0
ROOF REPLACEMENTS	171,548	0	0	171,548
WALL REPLACEMENTS	0	0	0	0
WASTE LINE REMEDIATION	34,155	738	0	33,417
WATER LINES - COPPER PIPE REMEDIATION	50,764	0	0	50,764
SUPPL. APPROPRIATIONS	0	0	0	0
<b>TOTAL</b>	<b>\$1,027,081</b>	<b>\$513,134</b>	<b>\$48,587</b>	<b>\$465,361</b>

\* Exterior Lighting includes \$740,000 carried over from the 2019 plan.

**RESERVE FUNDS - GENERAL SERVICES**

PRIOR TO PAINT	1,842	1,837	5	0
PAVING	13,664	12,967	697	0
EXTERIOR WALLS	0	0	0	0
<b>TOTAL</b>	<b>\$15,506</b>	<b>\$14,804</b>	<b>\$701</b>	<b>\$0</b>

**RESERVE FUNDS - LANDSCAPE**

LANDSCAPE MODIFICATION	118,377	0	0	118,377
TREE MAINTENANCE	59,717	59,717	0	0
<b>TOTAL</b>	<b>\$178,094</b>	<b>\$59,717</b>	<b>\$0</b>	<b>\$118,377</b>

\* Landscape Modification includes \$300,000 carried over from the 2019 plan.

**RESERVE FUNDS - ELEVATOR**

ELEVATOR REPLACEMENT	\$0	\$0	\$0	\$0
<b>TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

**RESERVE FUNDS - LAUNDRY**

LAUNDRY APPLIANCES	\$5,906	\$974	\$4,932	\$0
LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	0	\$0	\$0	\$0
SUPPL. APPROPRIATIONS	0	0	0	0
<b>TOTAL</b>	<b>\$5,906</b>	<b>\$974</b>	<b>\$4,932</b>	<b>\$0</b>

**GARDEN VILLA REC ROOM FUND - MAINTENANCE & CONSTRUCTION**

GARDEN VILLA RECREATION ROOMS	\$1,354	\$1,192	\$120	\$43
<b>TOTAL</b>	<b>\$1,354</b>	<b>\$1,192</b>	<b>\$120</b>	<b>\$43</b>

**THIRD LAGUNA HILLS MUTUAL  
MAINTENANCE PROGRAMS EXPENDITURES REPORT  
AS OF FEBRUARY 29, 2020**

**YTD ACTUAL**

DESCRIPTION	TOTAL EXPENDITURES	LABOR	MATERIALS	OUTSIDE SERVICES
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**OPERATING FUND - MAINTENANCE & CONSTRUCTION**

APPLIANCE REPAIRS	21,150	19,683	1,467	0
CARPENTRY SERVICE	93,668	84,599	9,069	0
CURB CUT/SIDEWALK RAMPS	0	0	0	0
ELECTRICAL SERVICE	18,796	17,335	1,462	0
FIRE PROTECTION	790	0	0	790
GUTTER CLEANING	0	0	0	0
MISC REPAIRS BY OUTSIDE SERVICE	3,926	0	0	3,926
PEST CONTROL	8,199	0	0	8,199
PLUMBING SERVICE	133,914	121,341	5,164	7,409
SOLAR MAINTENANCE	0	0	0	0
<b>TOTAL</b>	<b>\$280,443</b>	<b>\$242,958</b>	<b>\$17,162</b>	<b>\$20,323</b>

**OPERATING FUND - GENERAL SERVICES**

CONCRETE REPAIR/REPLACEMENT	60,859	55,712	5,147	0
GUTTER CLEANING	2,123	2,123	0	0
JANITORIAL SERVICE	164,302	161,009	3,293	0
TRAFFIC CONTROL	2,631	2,631	0	0
WELDING	13,027	12,810	218	0
<b>TOTAL</b>	<b>\$242,943</b>	<b>\$234,285</b>	<b>\$8,658</b>	<b>\$0</b>

**DISASTER FUND - MAINTENANCE & CONSTRUCTION**

MOISTURE INTRUSION - RAIN LEAKS	\$77,845	\$0	\$0	\$77,845
MOISTURE INTRUSION - PLUMBING LEAKS	79,430	0	0	\$79,430
MOISTURE INTRUSION - PLUMBING STOPPAGES	16,434	0	0	\$16,434
MOISTURE INTRUSION - MISCELLANEOUS	785	0	0	\$785
DAMAGE RESTORATION SERVICES	11,009	1,342	0	9,667
SUPPL. APPROPRIATIONS	0	0	0	0
<b>TOTAL</b>	<b>\$185,502</b>	<b>\$1,342</b>	<b>\$0</b>	<b>\$184,160</b>

**DISASTER FUND - LANDSCAPE**

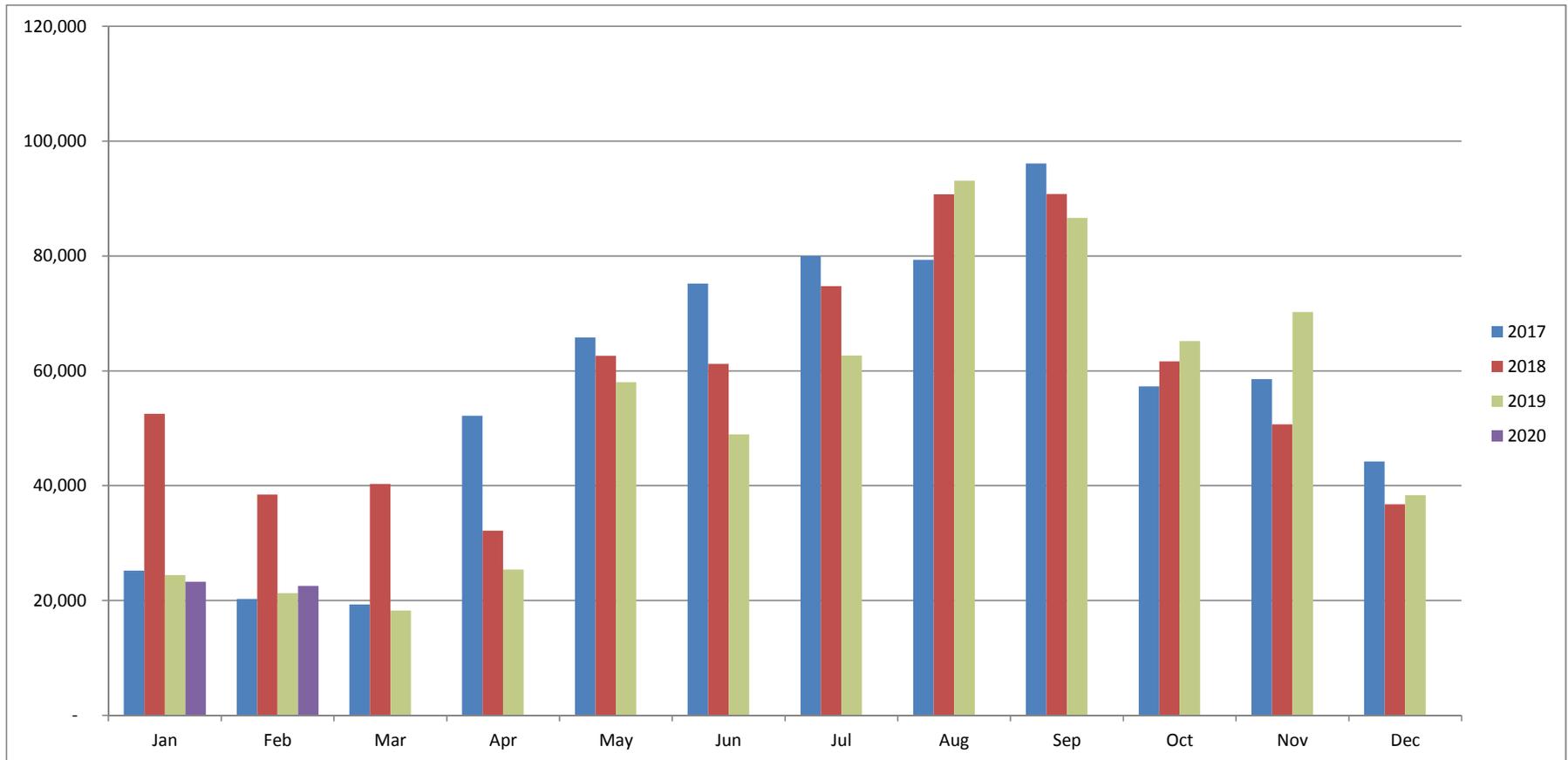
RISK FIRE MANAGEMENT	\$0	\$0	\$0	\$0
<b>TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

**UNAPPROPRIATED EXPENDITURES FUND**

SUPPLEMENTAL APPROPRIATIONS	\$0	\$0	\$0	\$0
<b>TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

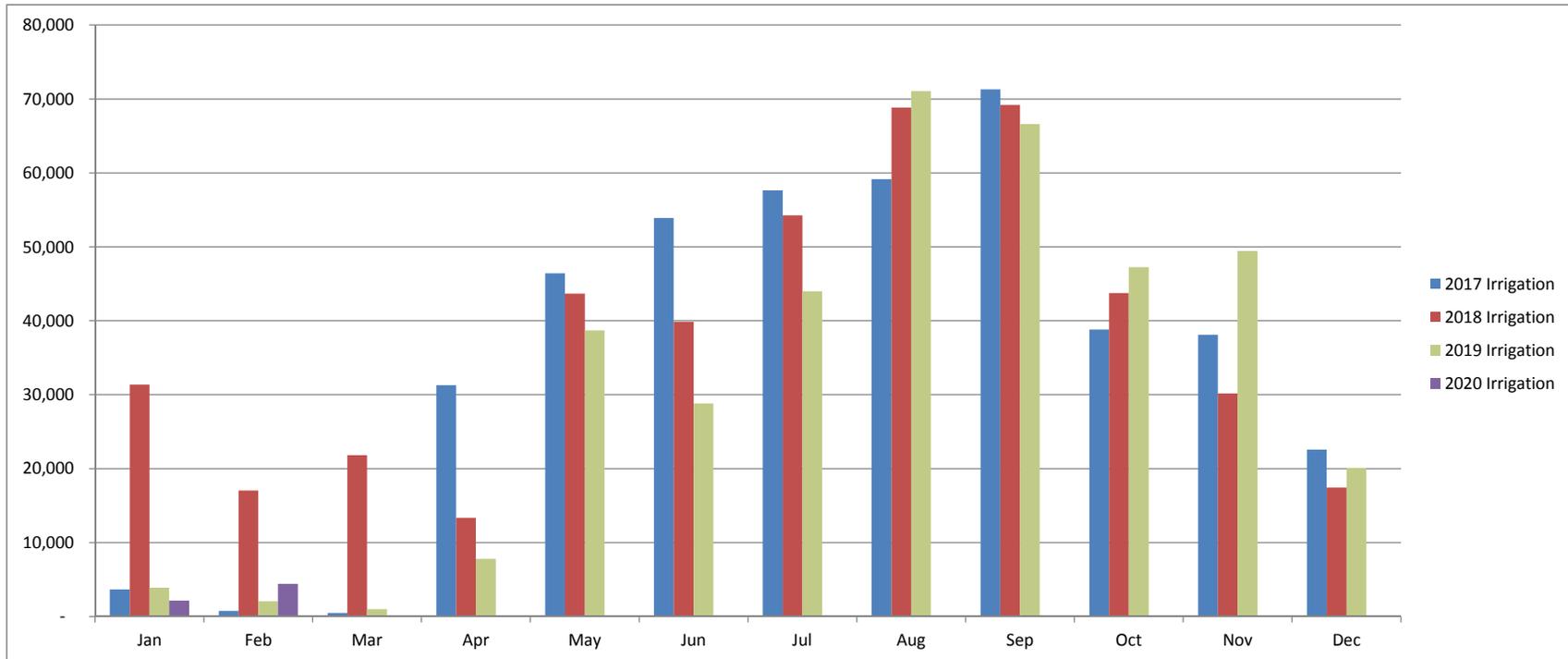
### Third Mutual Water Usage in 100 cubic feet units

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2017	25,226	20,286	19,299	52,174	65,796	75,181	79,992	79,315	96,121	57,296	58,557	44,191	45,512	<b>673,434</b>
2018	52,495	38,446	40,263	32,183	62,631	61,214	74,756	90,767	90,776	61,661	50,693	36,777	90,941	<b>692,662</b>
2019	24,432	21,298	18,269	25,378	58,015	48,914	62,672	93,135	86,655	65,159	70,254	38,350	45,730	<b>612,531</b>
2020	23,285	22,570	-	-	-	-	-	-	-	-	-	-	45,855	<b>45,855</b>



**Third Mutual  
Irrigation Water Usage in 100 cubic feet units**

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2017 Irrigation	3,646	766	494	31,291	46,437	53,911	57,625	59,166	71,293	38,819	38,114	22,567	4,412	<b>424,129</b>
2018 Irrigation	31,368	17,039	21,814	13,332	43,653	39,833	54,254	68,843	69,176	43,741	30,171	17,434	48,407	<b>450,658</b>
2019 Irrigation	3,892	2,081	1,000	7,803	38,696	28,811	43,994	71,052	66,612	47,254	49,451	20,096	5,973	<b>380,742</b>
2020 Irrigation	2,146	4,430	-	-	-	-	-	-	-	-	-	-	6,576	<b>6,576</b>



**Third Mutual  
Residential Water Usage in 100 cubic feet units**

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2017 Residential	21,580	19,520	18,805	20,883	19,359	21,270	22,367	20,149	24,828	18,477	20,443	21,624	41,100	249,305
2018 Residential	21,127	21,407	18,449	18,851	18,978	21,381	20,502	21,924	21,600	17,920	20,522	19,343	42,534	242,004
2019 Residential	20,540	19,217	17,269	17,575	19,319	20,103	18,678	22,083	20,043	17,905	20,803	18,254	39,757	231,789
2020 Residential	21,139	18,140	-	-	-	-	-	-	-	-	-	-	39,279	39,279

